

## Frequently Asked Questions (FAQs)

### General Questions

#### What services does Eye Candy Aviation provide?

Eye Candy Aviation specializes in aircraft leasing solutions, particularly for flight schools. We offer flexible leasing terms, maintenance support, and aircraft sourcing to help flight schools efficiently manage their fleets.

#### How can I contact Eye Candy Aviation for inquiries?

You can reach us through:

- **Email:** [contact@eyecandyaviation.com](mailto:contact@eyecandyaviation.com)
- **Website:** [www.eyecandyaviation.com](http://www.eyecandyaviation.com)

### Aircraft Leasing

#### How does the aircraft leasing process work?

Our leasing program includes a set number of Hobbs hours per month, with flexibility to add additional hours. A refundable deposit is required, and delivery is typically one month from receipt of the deposit.

#### What are the minimum hours required?

Our standard minimum is 50 hours per month, but we are open to adjustments based on fleet utilization and operational needs. Contact us to discuss a customized plan.

#### Your prices are uncompetitive.

We offer competitive pricing that includes additional value such as major maintenance coverage, flexible lease terms, and fleet management support. Contact us for a comparison breakdown.

#### Your minimum number of hours per month is too high.

Our minimum hours are set to ensure optimal fleet utilization, but we understand that every operator has unique needs. If you feel our minimums don't align with your operations, let's discuss a customized plan.

#### What are the responsibilities of the flight school in a lease agreement?

Flight schools are responsible for:

- Insurance coverage for leased aircraft.
- Performing all required inspections during the lease term.
- Routine maintenance and upkeep of the aircraft.
- Operating aircraft under FAA and all legal standards.

#### What responsibilities does Eye Candy Aviation cover?

We handle major maintenance, including engine and propeller overhauls. Additionally, we assist with sourcing hard-to-find parts and troubleshooting complex maintenance issues.

#### What is the hull value for insurance?

The hull value for most of our aircraft is \$200,000.

## **Seasonal & Financial Considerations**

### **9. Even with a lower price, I just cannot make it feasible during the winter months.**

We recognize that winter months can be challenging for flight operations. Many operators use this time for major maintenance, reducing wear and tear on owned aircraft. Let's discuss ways to optimize your lease to fit seasonal demand.

## **Aircraft Preferences & Equipment**

### **We only fly and want Piper aircraft.**

We currently offer a mix of aircraft, including Cessna and Piper models. If Piper aircraft are your preference, we can explore availability or leasing options tailored to your needs.

### **I am only interested in G1000-equipped aircraft.**

Yes! We can accommodate requests for G1000-equipped aircraft through our G3X program. Let us know your requirements, and we'll find the right fit for you.

## **Deposit & Payment**

### **Is a deposit required for leasing an aircraft?**

Yes, a refundable deposit is required at the full execution of the lease.

### **Why is the deposit so high?**

The deposit is directly linked to the insurance deductible. If you'd like a lower deposit, we can explore options for adjusting the deductible. Let's discuss a structure that works best for you.

### **What happens to my deposit at the end of the lease?**

The deposit will be returned at lease expiration or termination, less any applicable deductions for damages or outstanding obligations.

### **Can the deposit be used for damages?**

Yes, in the event of aircraft loss or damage, the deposit may be applied toward:

- The hull insurance deductible if the aircraft is lost or damaged beyond repair.
- Repair costs if the damage is determined to be the responsibility of the lessee.

### **What happens if I default on the lease?**

If a lessee defaults on the lease (e.g., failure to make payments, misuse, or abandonment of the aircraft), the deposit will be forfeited, along with any other legal remedies available to Eye Candy Aviation.

## **Maintenance & Return Conditions**

### **What maintenance is required during the lease?**

Flight schools must perform all necessary inspections and routine upkeep as outlined in the lease agreement. Major maintenance, such as engine overhauls, is managed by Eye Candy Aviation.

### **Your aircraft are older, meaning more maintenance for us.**

While some of our aircraft may be older, they are meticulously maintained under our comprehensive maintenance program. Our data shows that our fleet's reliability meets or exceeds industry standards.

**We do not want to cover the cost of maintenance; we typically have the owner take care of it.**  
We understand this concern and are open to structuring lease agreements where maintenance responsibilities are clearly defined. Let's explore an arrangement that aligns with your business model.

**In what condition should the aircraft be returned?**

At the end of the lease, the aircraft must be returned in the agreed-upon condition. Any outstanding payments or assessed damages will be deducted from the deposit.

**Partnership & Support**

**Does Eye Candy Aviation offer aircraft customization?**

We aim to meet the specific needs of our clients. If you have particular requests, please contact us to discuss customization options.

**How does Eye Candy Aviation support flight schools?**

Beyond leasing aircraft, we provide maintenance assistance, help source hard-to-find parts, and offer expert troubleshooting support to ensure smooth operations.

**How can I see the aircraft available for lease?**

We provide a list of available aircraft in our fleet. Please contact us or visit our website to view the options.

**Important Notice Regarding Lease Terms**

Any aircraft lease agreement is strictly non-refundable and non-amendable. While this option may reflect preferential pricing, the lease is final upon verbal or written confirmation and may not be cancelled, modified, or rescheduled for any reason, including but not limited to changes in dates, routing, or aircraft type. No refunds, credits, or adjustments will be provided in the event of cancellation or requested changes. These terms are established and enforced by the aircraft operator and are not subject to negotiation or alteration by any intermediary or third party. Only ECA management may modify this policy.